

ExecuProv

MAKING A SCENE Confidential Questionnaire

Name: _____
Address: _____

City: _____ State: _____ Zip: _____
Phone: (W) _____ Fax: _____
(H) _____ E-mail: _____

1) The “scenarios” I find myself most in need of bettering my communication skills include:

- phone interaction
- one-on-one meetings
- communication with others in a group setting
- communication that requires cold calling

2) I'm interested in working on:

- more clarity in my communications with others
- better understanding of what people are trying to communicate to me
- a better sense of self confidence when communication is adversarial or confrontational
- ways to keep my communication from wandering or being too verbose
- methods to make my point
- techniques to be more persuasive

3) When you're communicating with others do you often feel:

- like your communication is incomplete?
- like your communication is muddled?
- like you're being misunderstood?
- like people are not listening to you?
- like the points you're making are not nearly as clear when you say them, as when you think them?

4) The most frustrating communication (scene) I recently found myself in was when: _____

5) Describe one (or more) communication situation (s) that you wish you could “rewrite” or do over again:

6) What do you perceive your strengths to be in terms of your style and ways of communicating?: _____

7) What do you perceive your weaknesses to be in terms of your style and ways of communicating?: _____

8) If you ever feel shy, uncomfortable, intimidated, frustrated or completely overwhelmed in the midst of your communication, please describe such a situation: _____

9) Did you ever wish you had said something other than what you said during a communication situation (scene)?: _____

If your answer is yes, please describe *what* you said, then write down what you wish you *had* said:

What I said:

What (later) I wished I had said:

10) What do you hope to gain from the *Making a Scene* workshop experience?: _____

11) Please note any miscellaneous needs or areas of interest you wish to have covered during class: _____
